

# Sokkia Unveils First in New Generation of Survey Products

Developed in partnership with NovAtel Inc.

(Calgary, Alberta, Canada, November 1, 1999) - Sokkia (NIKKEI:SOKKIA) announces the release of four new survey products. These products have been developed by POINT, Inc., a jointly owned company of Sokkia and NovAtel Inc. (NASDAQ: NGPS), incorporating NovAtel GPS technology. POINT, Inc. was formed in August 1999 for the purpose of developing and marketing advanced products for Sokkia's worldwide distribution network.

The new products are:

- **Radian** - a high accuracy Global Positioning System (GPS) comprehensive surveying solution.
- **Midas GIS** - Sokkia's new pen-based mapping and Geographical Information System (GIS) field solution.
- **Axis** - integration of a Global Positioning System (GPS)/beacon receiver with an optional pen-based computer software package to accomplish real-time mapping and data collection.
- **SDR software** - a new version of SDR application software, offering increased functionality and greater flexibility to users of Sokkia's SDR33 Electronic Field Book.

## ABOUT SOKKIA

Sokkia continues to be the world's leading provider of precise measurement solutions for the surveying, mapping, industrial measurement and construction industries as it has for nearly 80 years. Headquartered in Tokyo, Japan, Sokkia has international research and development offices and manufacturing facilities. With a worldwide sales and support system that has long been the envy of the industry, Sokkia continues to offer personalized customer service. Around the world, Sokkia products are known for their durability, quality and dependability, and all Sokkia products are backed with the industry's most comprehensive service and support capabilities-including technical support, product training courses and a factory-trained repair staff. Sokkia's diverse product line ranges from high-tech GPS systems, optical instruments, laser products and application solutions-such as data collection and desktop software tools-to the everyday basics, such as tripods, hand tools and supplies. <http://www.sokkia.com>

## ABOUT NOVATEL

NovAtel Inc. designs, markets and supports a broad range of products that determine precise geographic locations using the Global Positioning System ("GPS"). NovAtel's GPS products are used principally for applications in high-end markets such as surveying, geographic information systems, aviation, marine, mining and machine control. For further information please visit our website at <http://www.novatel.ca>. *Certain statements in this news release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company, or developments in the Company's industry, to differ materially from the anticipated results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, but are not limited to, establishing and maintaining effective distribution channels, certification and market acceptance of the*

*Company's new products, impact and timing of large orders, pricing pressures in the market and other competitive factors and maintaining technological leadership, together with the other risks and uncertainties described in public filings.*