

---

FOR IMMEDIATE RELEASE 05/17/99

CONTACTS: Doug Reid  
(403) 295-4587  
Randy Mabbott  
(403) 295-4520



## **NOVATEL'S GPS TECHNOLOGY BENEFITS KEY SECTORS IN COSTA RICA AND REGION**

**NovAtel has partnered with a group of Costa Rican engineers and businessmen to form a Joint Venture to provide GPS services and products in the region.**

(Calgary, Alberta, Canada, May 17, 1999) — NovAtel Inc. (NASDAQ: NGPS), a Calgary based GPS manufacturer, has teamed with an international consulting company and a group of local Costa Rican engineers and businessmen to form GOPS Servicios de Consultoria S.A. The joint venture will provide Global Positioning System (GPS) services and products to the region.

"This agreement is a step towards capturing more of the market share in this region," says Doug Reid, President and Chief Executive Officer, NovAtel. "To effectively execute our growth strategy, it is important to take advantage of strong partnerships and strategic alliances such as this one."

"The need for extensive maintenance, major refurbishing and expansion of a large portion of the existing infrastructure together with new infrastructure projects to be developed in all of the key industry sectors in Costa Rica and the region is quite high," explains Randy Mabbott, Sr. Vice President Corporate Affairs, NovAtel. "Our partners are leading businessmen, international consultants and engineers in the fields of surveying and transportation, which combined with NovAtel's GPS technology will enable the joint venture to aid the development of these infrastructure projects."

NovAtel Inc. designs, markets and supports a broad range of products that determine precise geographic locations using the Global Positioning System ("GPS"). NovAtel's GPS products are used principally for applications in high-end markets such as surveying, geographic information systems, aviation, marine, mining, machine control and agriculture.

**Note to editors:** For further information on NovAtel's GPS receivers and surveying products, visit our website at <http://www.novatel.ca>.